

# Historic, Archive Document

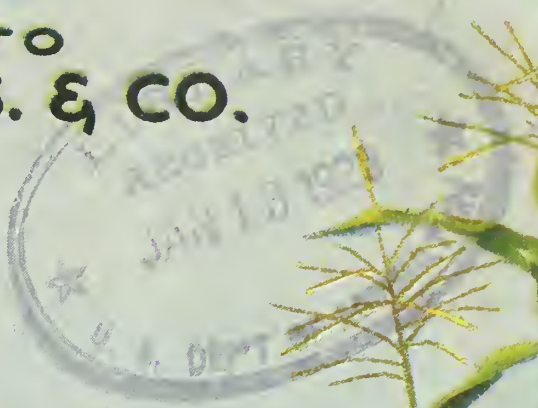
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6225  
**AINSWORTH-BOONE CO.**

SUCCESSORS TO  
AINSWORTH BROS. & CO.



**PURE  
BRED  
SEED  
CORN**



**KENTLAND — INDIANA**



# OUR SEED CORN DRYING PLANT



VENTILATING  
DOORS CLOSED



VENTILATING  
DOORS OPENED



# FOREWORD

War activities are over. Our firm was 100 per cent represented in the service. We are back and our energies are now being directed to the production of the best seed corn possible to place on the market.

We wish to announce to the public a change in the style of our firm. Mr. H. G. Ainsworth continues in his former efficient capacity while the interests of Mr. W. H. Ainsworth have been transferred to Mr. George I. Boone of Champaign county, Illinois.

Mr. Ainsworth and Mr. Boone were graduated from the Agricultural School of the University of Illinois in 1914. Under the new firm name of Ainsworth-Boone Company they will endeavor to merit the patronage of their customers by prompt, courteous treatment. They trust their former pleasant business relations will continue.

This year's supply of seed corn will be of exceptional quality, carefully selected and tested. Our usual guarantee is in effect—95 per cent germination or better on all ear or shelled corn. Money back if seed is not as represented.

Our methods of careful handling from the fields, our modern system of selecting and our scientific process of drying, insure you seed as perfect in type and germination as is possible to obtain.

*Ainsworth - Boone Co.*



## Our Seed Corn Plant

Farmers have learned by experience that the care of seed corn is just as essential as the selection. The moisture in mature seed corn must be dried out under most favorable conditions so that the vitality of the germ will not be impaired.

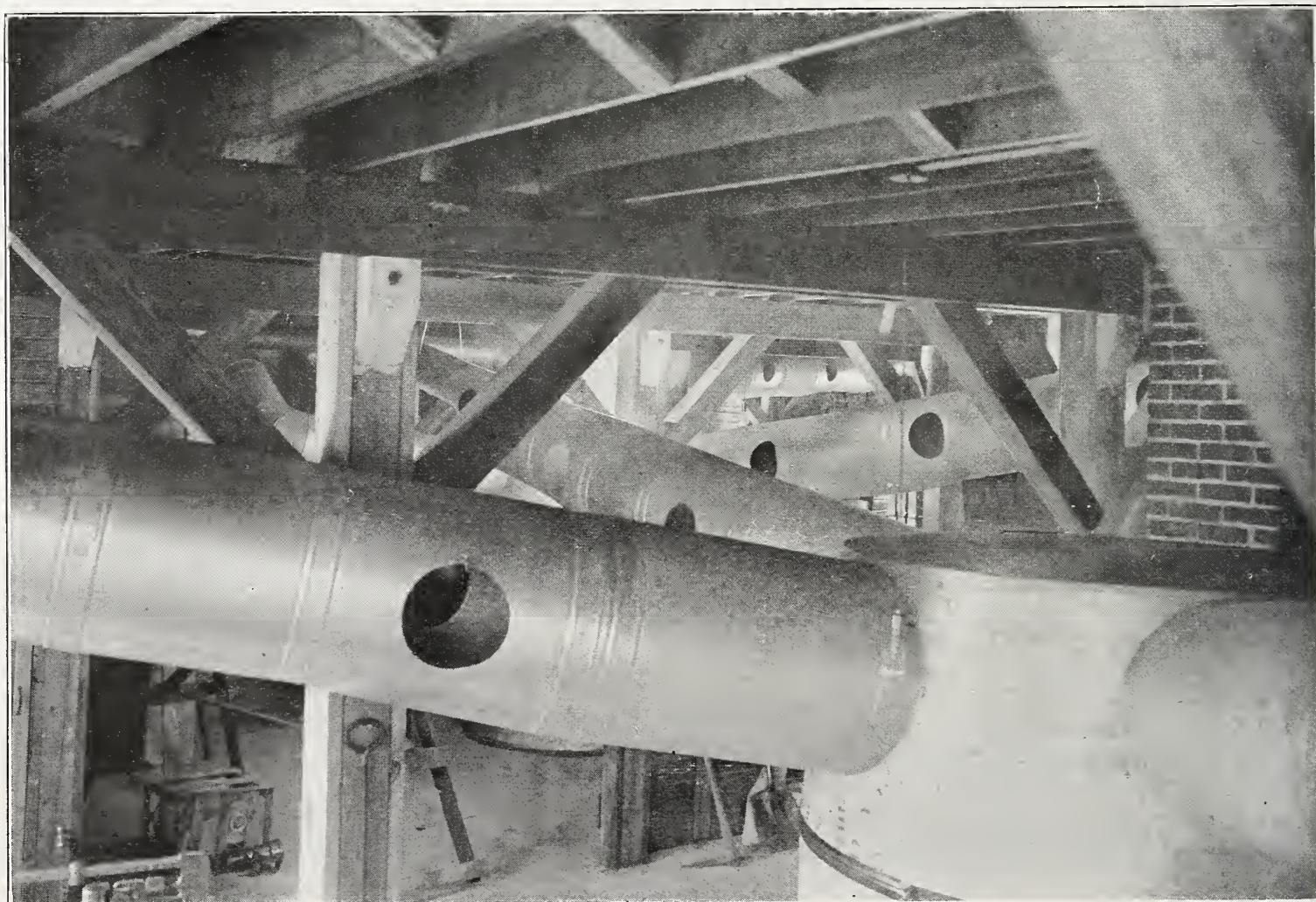
It was with this idea in mind that our seed plant was constructed. An even temperature is necessary. On cold, damp days our three large furnaces distribute the heat uniformly throughout our entire five stories. The roof of our building is filled with large ventilators which allow the moisture to pass off. The furnaces are fired twenty-four hours a day when conditions demand.

The question of ventilation, of no less importance, has been seriously considered. The floors of the entire building are slatted, an inch space being allowed between each board. On warm, dry days the doors and windows, of which there are nearly three hundred, are thrown open wide, to assist in the free circulation of air.

The early corn as it comes into the plant has the silks and husks removed, is thoroughly sorted and the culls taken out. It is then placed on racks, an illustration of which will be found on page 20. This corn is selected for trueness to type and each ear has a free circulation of air, an allowance of two inches being made between each butt and tip.

When the corn is thoroughly dried it is removed from the racks, carefully re-sorted and the germ examined. Each ear receives individual attention before it is placed in crates. All crate corn is dried on racks, extreme care being taken to avoid shelling.

Corn to be shelled has silks and husks removed and is as carefully sorted as the crate corn. None but full sized, well matured ears are chosen. This corn is placed in scientifically



**View Showing Heating System. The Heat Is Uniformly Distributed Under the Entire First Floor**



# AINSWORTH-BOONE CO.

ventilated, narrow cribs. There are no dead air spaces, the cribs being built on slatted floors and with the free circulation of air a thorough drying is soon effected.

In the construction of the building we have spared no expense to make it as scientifically modern as possible. We have the largest, most complete plant in the state and to appreciate the ideas which we have incorporated to accomplish this end, you must see the plant.

We invite you to come to KENTLAND at any time and see how we are doing things.

## MUCH IMPRESSED

Loda, Ill., Oct. 27, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

In reply to your letter of Oct. 20 will say that I am very well satisfied with the corn which I purchased from you, and also in the way I was impressed by the way in which you handle your seed.

Please send me prices on your corn for next year as I am thinking now of buying some seed for next year.

Yours truly,

R. S. FARNSWORTH

## UNUSUAL VIGOR DUE TO METHOD OF DRYING

Kentland, Ind., Nov. 1, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Gentlemen:

It is with pleasure that I offer a word of testimony as to the quality of seed corn that you have been putting out since you have started your seed corn establishment in this city.

I have watched with particular interest the growing plant, and I have arrived at the conclusion that the unusual vigor is due to your method of drying and caring for the corn during its curing period.

I also take pleasure in recommending your firm to the public, as being absolutely trustworthy and deserving of the fullest confidence of your patrons.

Wishing you continued success, I am

Yours very truly,

WARREN T. McCRAY



View showing ventilators in roof. These ventilators carry off the moisture on cold, damp days when windows and ventilating doors must be closed

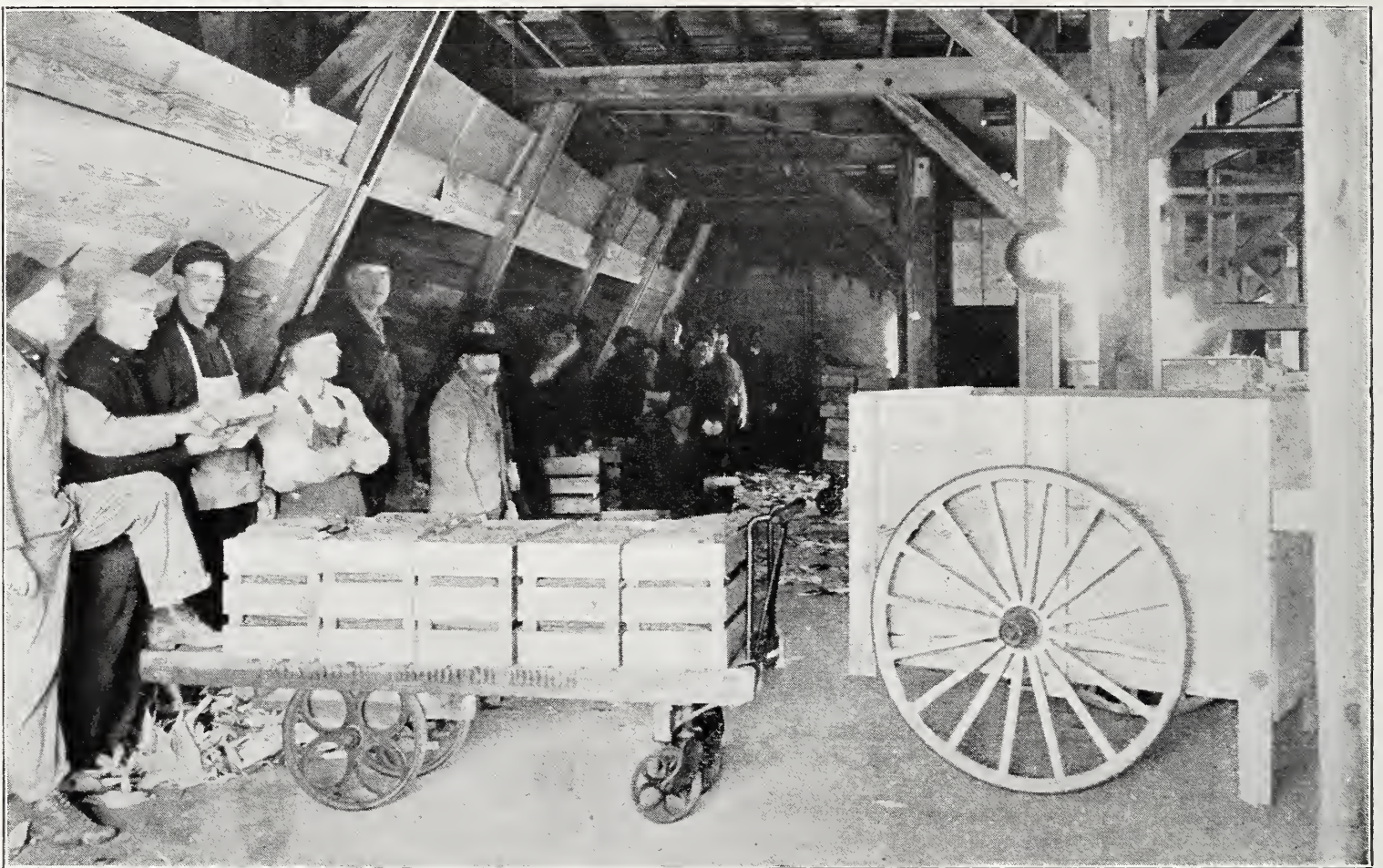




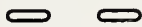
## Our Method of Handling Seed Corn

We start taking in corn in the fall as soon as it is well matured. The corn is taken from the field direct to the seed house, where it is rough sorted. The crate corn is placed on racks and the corn to be shelled is placed in our scientifically ventilated cribs.

As soon as the corn has dried sufficiently we begin removing it from the racks, assorting and placing it in crates. Three kernels are removed from different parts of the ear and the germ examined. The shelled corn is given even a better test, as we do not need to be particular in marring the appearance of the ear, by butting and tipping. In this way we have the advantage of being able to examine the cob as well as the kernel.



Rough Sorting the Corn as it Comes from the Fields



### A DISTINCT AND NOBLE SERVICE

Kentland, Ind., October 20, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

For the last two years I have purchased from you all the seed required in my planting, and I am so well pleased with the better results obtained that I have decided to depend on you for my future needs.

After seeing the modern and highly improved drying system installed in your plant and knowing of your successful efforts in the advancement of corn breeding, I am convinced that you are performing for the corn growers of our country, a distinct and noble service.

Very truly yours,

JAY C. SELL

### BETTER EQUIPPED TO HANDLE SEED CORN

Fowler, Ind., Oct. 23, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Dear Sirs:

The seed corn I purchased of you last spring proved very satisfactory to me. I planted this corn on the 30th and 31st days of May. I cannot say for sure as I have not husked any of this corn as yet, but think it will do just as good or probably better than the corn I did not replant.

I like this corn so well that I shall probably plant my whole season's crop to this corn next year and I shall probably get some more of this seed from you next spring, for I think you are much better equipped to take care of this corn than I am.

Very truly yours,

OSCAR BENGSTON





**VIEW OF NUBBING ROOM:** Every ear to be shelled is carefully examined and the butts and tips removed. Only fully matured ears go into the shelled corn

**Shelled Corn.** We assure you that nothing but good sized, fully matured ears go into the shelled corn, and that it will grow as much to the acre as the ear corn. It has the same guaranteed germination percentage as the like variety in the ear. It has one advantage over ear corn—it is well graded and cleaned, ready to go into the planter box. We assure you that this corn is more uniformly graded than is possible by any fan mill or hand grader. A good planter with the proper plates will plant it with perfect regularity all day long.

— —

## GRADING OF CORN WAS EXCELLENT

Kentland, Ind., October 22, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Dear Sirs:

In reply to your recent inquiry, will say that that grading and appearance of the corn was excellent. The 90 Day corn matured at least two weeks ahead of other corn in my neighborhood. Our yield was lower than we expected due to fact that the local rains missed us nearly every time.

The 90 Day corn has done much better than I expected and I can say that I am more than pleased with your seed corn and would be glad to recommend it to any one.

Very truly,

GEORGE D. MAJOR

## OUR CORN MATURES IN THE MOUNTAINS

Preserve, Pa., October 23, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

Replying to your letter of the 20th, the seed corn I bought of you did very well.

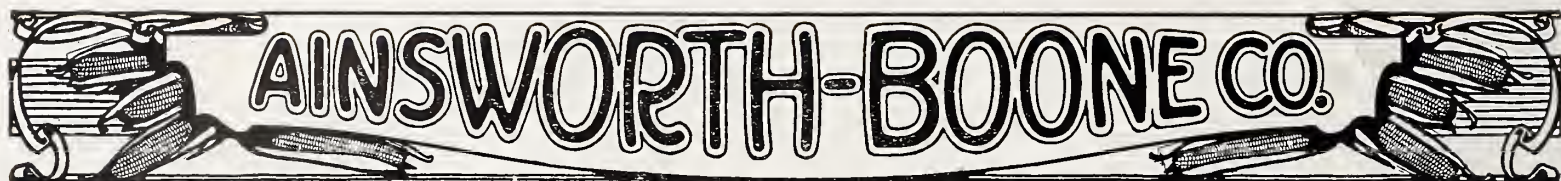
I live in the mountains of Pennsylvania where everybody says you cannot raise corn. I guess every grain I planted grew and when we get it all husked we will have between \$00 and 1000 bushels of as fine corn as was ever raised.

No one ever attempted to raise anything but the earlier variety of flint corn here. This speaks very well for its maturity.

Very truly,

A. T. BLAKESLEE





## Our Location

Our mammoth seed corn plant is located in KENTLAND, INDIANA, in the south central part of Newton county; three miles from Benton county, the largest corn producing county in the state; four miles from the Illinois border.

KENTLAND is at the intersection of the New York Central and Pennsylvania Lines. The soil is well drained, brown sandy silt loam. Corn is the principal crop. The land is intensively farmed, crops scientifically rotated and the corn produced is of splendid quality. It is of a hardy variety and will grow in any portion of Indiana or of any other state in our latitude.

In addition to the splendid railroad facilities which connect us so admirably with the entire corn belt, we enjoy the privileges of having a network of splendid automobile roads which lead to KENTLAND from all directions.

We can give you excellent service by our railroads and you can get to our plant in your machine by the "Corn Belt Trail," the "Adeway" or "Prosperity Road."

We urge you to come to KENTLAND because we want you to see our plant, we want to know you and we are sure we will both profit by the experience.

Indiana farmers are progressive. They are proud of it and better seed is one step forward.



View of Plant





## Why It Will Absolutely Pay You in Dollars and Cents to Buy Ainsworth-Boone Company's Pure Bred Seed Corn

It has been proven times without number that where seed corn has been selected, dried and cared for as it is in our drying plant, a decided increase of from three to sixteen bushels per acre will be shown.

Figure one bushel of seed corn, which will plant approximately eight acres, at \$5.00 per bushel. This means a cost of about forty cents per acre for your seed. One bushel increase at say \$1.20 per bushel, will show 300 per cent on your investment. Ten bushels will show 3000 per cent. Where can you invest your money to get such returns?

These are plain figures and are not counting the valuation placed on your own time used in the selection, the drying and the testing of your own seed corn.

Can you, Mr. Farmer, afford to pick your own seed corn from a purely financial standpoint with our modern drying plant at your door step?

### Give this a Moment's Consideration

## Read These Letters

### BUMPER CROP DUE TO STRONGER GERMINATION

Marion, Ind., Oct. 27, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

I am glad to say that the seed corn I purchased from you last spring was sure fine looking corn.

This corn was planted the 15th day of May, 1919, and it came up in fine shape. This corn matured excellent to what other corn did in the neighborhood. It made on the average, seventy-five bushels to the acre.

This corn is standing up better than any other corn around here and this corn had a richer color in the months of July and August than a neighbor's field of corn next to mine. I think this is all due to stronger germination.

Yours very truly,

DAVID FENSTERMAKER

### YIELDED FIVE BUSHELS MORE THAN HIS OTHER CORN

Cissna Park, Ill., Oct. 25, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

I am just beginning to harvest my corn. I find the quality very good and it is yielding by weight, 45 bushels per acre. Considering the dry summer for this corn I think it is satisfactory in every way.

It has reached maturity in good season and is in good shape to crib. This corn has yielded about five bushels more to the acre than any of the other corn on the place, so my expectation has been fulfilled.

Yours respectfully,

I. C. SAILOR

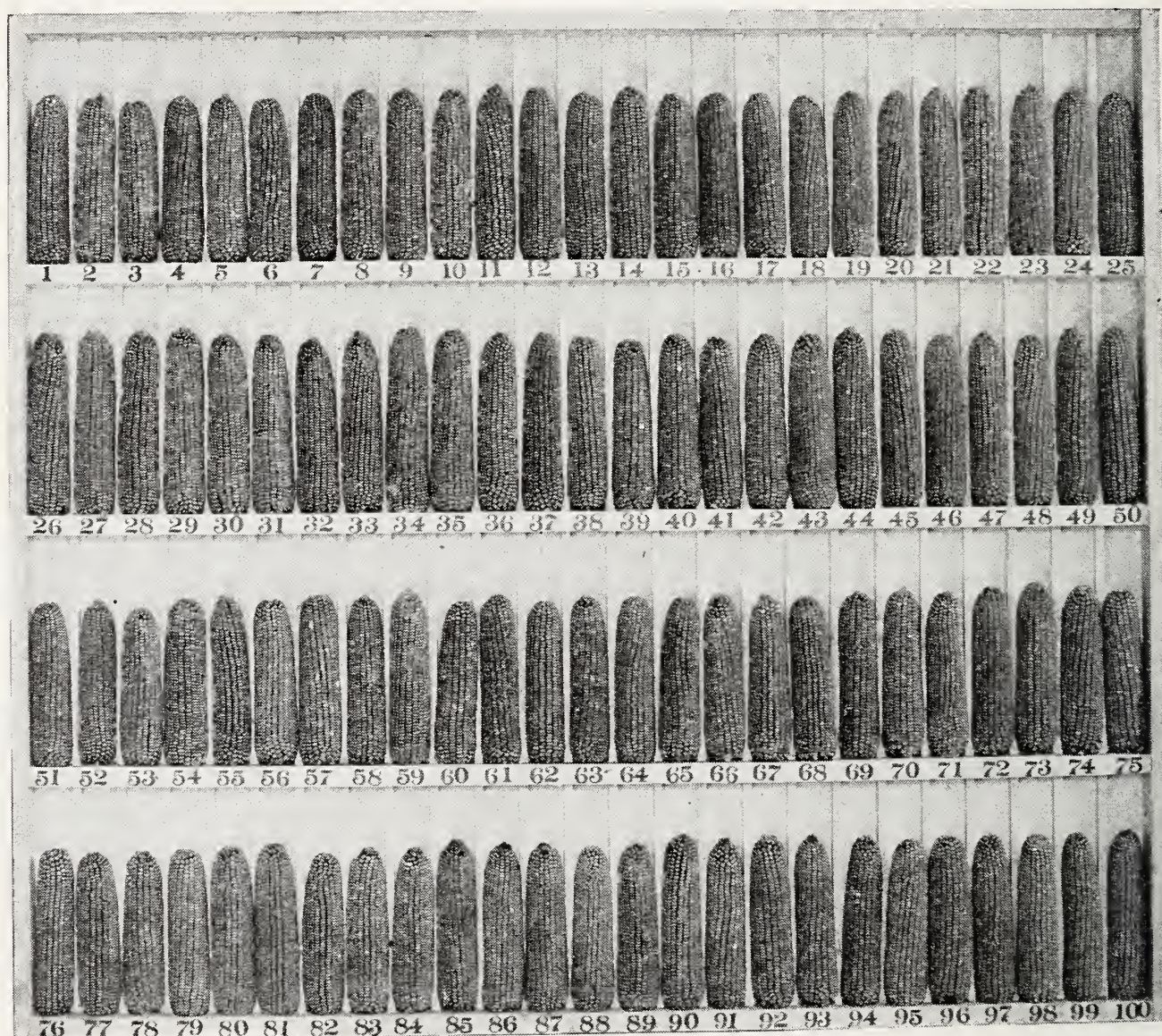


## Our Breeding Plots

Corn has improved greatly in type and yielding qualities in the last twenty years. From a long, slender ear on a tall, heavy stalk, corn has been bred to a cylindrical ear with deep grains, showing a percentage of grain to ear of between 85 and 90. This improvement in type and yielding qualities has been due to two things: First, the breeding plot; secondly, field selection. Improvements through the breeding plot are accomplished largely in a mechanical way—by weighing the corn. Field selection is done by the picker ever keeping before him the ideal that he is striving to obtain.

To make the greatest progress in corn improvement, it is necessary to combine breeding plot and field selection.

For several years past we have conducted each year three breeding plots of the three leading varieties of corn—Reid's Yellow Dent, Silver Mine and Gold Standard Leaming. This work in corn breeding is carried out in accordance with the standards set by Corn Breeding Associations.



A Rack of Breeding Plot Ears



H. G. AINSWORTH  
GEO. I. BOONE

AINSWORTH-BOONE CO.  
Successors to

EVERY  
GRAIN  
GROWS

# Ainsworth Brothers & Co

BREEDERS AND GROWERS OF

**PURE-BRED  
SEED CORN**

KENTLAND, INDIANA

January 1, 1920.

Dear Friends and Customers:

It gives us a great deal of genuine pleasure and satisfaction to send you this catalog, for we know we are offering you a product that will appeal to you in these days of strenuous after-the-war reconstruction.

Steadily advancing prices on every hand brings us face to face with the stern necessity of our utmost efforts to combat with the high cost of living. You, Mr. Modern Farmer, have two ways of increasing your yearly earnings. First, plant the very best seed corn obtainable, and second, give the crop your best care throughout the growing season.

We have hundreds of letters from our customers showing a substantial increase of from three to sixteen bushels per acre where our seed has been planted. A-B Seed Corn is specially picked, sorted and scientifically treated in the most modern drying plant in the country. Our absolute guarantee goes with every order.

The world demands larger crops of corn. To realize more profit you must raise more bushels per acre. We offer you the finest seed in years. OUR SEED WILL INCREASE YOUR YIELD. We know you will be pleased.

We will appreciate your order.

Sincerely,

AINSWORTH-BOONE CO.









ORDER BLANK

Ainsworth=Boone Company

BREEDERS AND GROWERS  
—OF—

PURE BRED SEED CORN

KENTLAND. INDIANA

Am't. Enclosed, \$ . . . Date . . . 19 . .	Remarks:
Your Name . . . . . (Very Plainly)	
Post Office . . . . .	
State . . . . .	
Rural Route Number . . . . .	
Shipping Station . . . . . (State if freight must be prepaid) (If different from P. O.)	
	To be Shipped . . . . . By Freight or Express . . . . .

VARIETIES NAMED IN ORDER OF THEIR MATURITY.

Lbs.	Bu.	NAMES OF VARIETIES WANTED As given in our Annual Catalogue	EAR	Shelled	AMOUNT	
					Dollars	Cts.
		REID'S YELLOW DENT				
		GOLD STANDARD LEAMING				
		SILVER MINE (White)				
		AINSWORTH'S 90-DAY (Yellow)				
		EARLY YELLOW DENT (Yellow)				
		Our Order No. _____ Total				

From \_\_\_\_\_  
\_\_\_\_\_

AINSWORTH-BOONE Co.

KENTLAND







# AINSWORTH-BOONE CO.

H. G. Ainsworth gives this work his personal attention throughout the summer months. In fact, it is necessary to give corn breeding personal attention if the results are to be of much value. Each breeding plot is placed in the center of a forty-acre commercial field of the same variety, in order to prevent foreign pollenization. Each covers about six and one-half acres and costs about \$200, including bookkeeping and labor of tending and gathering. Our breeding plots each year cover in all over twenty acres.

**How We Conduct Our Plots.** One hundred and ten of the most desirable ears are selected from five or more of the highest yielding rows of the previous year's breeding plot. The dam and original strain numbers are first entered in a register. One hundred of these ears are placed on a rack and numbered from 1 to 100. They are then photographed, which gives the field row number, and by prefixing these numbers we have a satisfactory registry number. When the ears are taken off the photographing rack, each is tagged with the register number. The ears are shelled separately and the desirable kernels from each ear are placed in a paper sack and tagged. The kernels from the ten ears, not photographed, are planted in



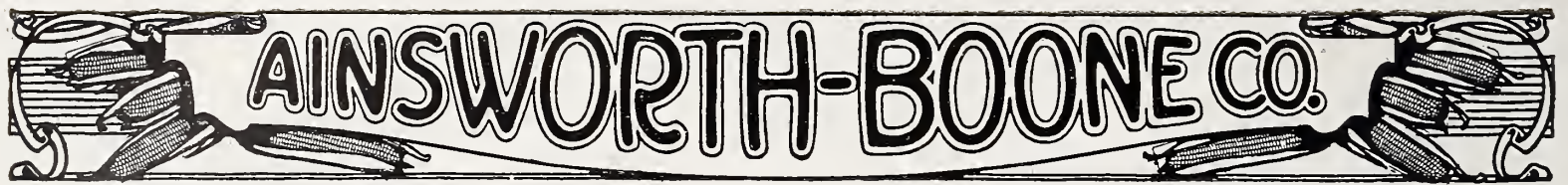
Gathering Corn from One of Our Breeding Plots

every tenth row in the plot. For convenience they are marked "X," and serve to show the variation in fertility or other conditions which might affect the yield. The contents of one sack placed in a planter box easily plants three grains to the hill in forty-rod rows. The rows are numbered by stakes as soon as planted.

About the first of June the plots are thinned down to a uniform stand of two stalks, and the alternate rows are detasseled the latter part of July or early August. Detasseling is done to insure cross pollenization. We use only the produce of the detasseled rows. Each row is husked out separate and the product weighed and placed on a rack alone. In this way we determine the high yielding rows. By this method we determine mechanically and accurately which of the 110 ears planted in a given plot are the highest yielders.

**Effect of Breeding Plot on Type and Yield.** Since only truly typical ears are selected from the highest yielding rows, as determined by the scales, all strains are the highest attainment in corn breeding.



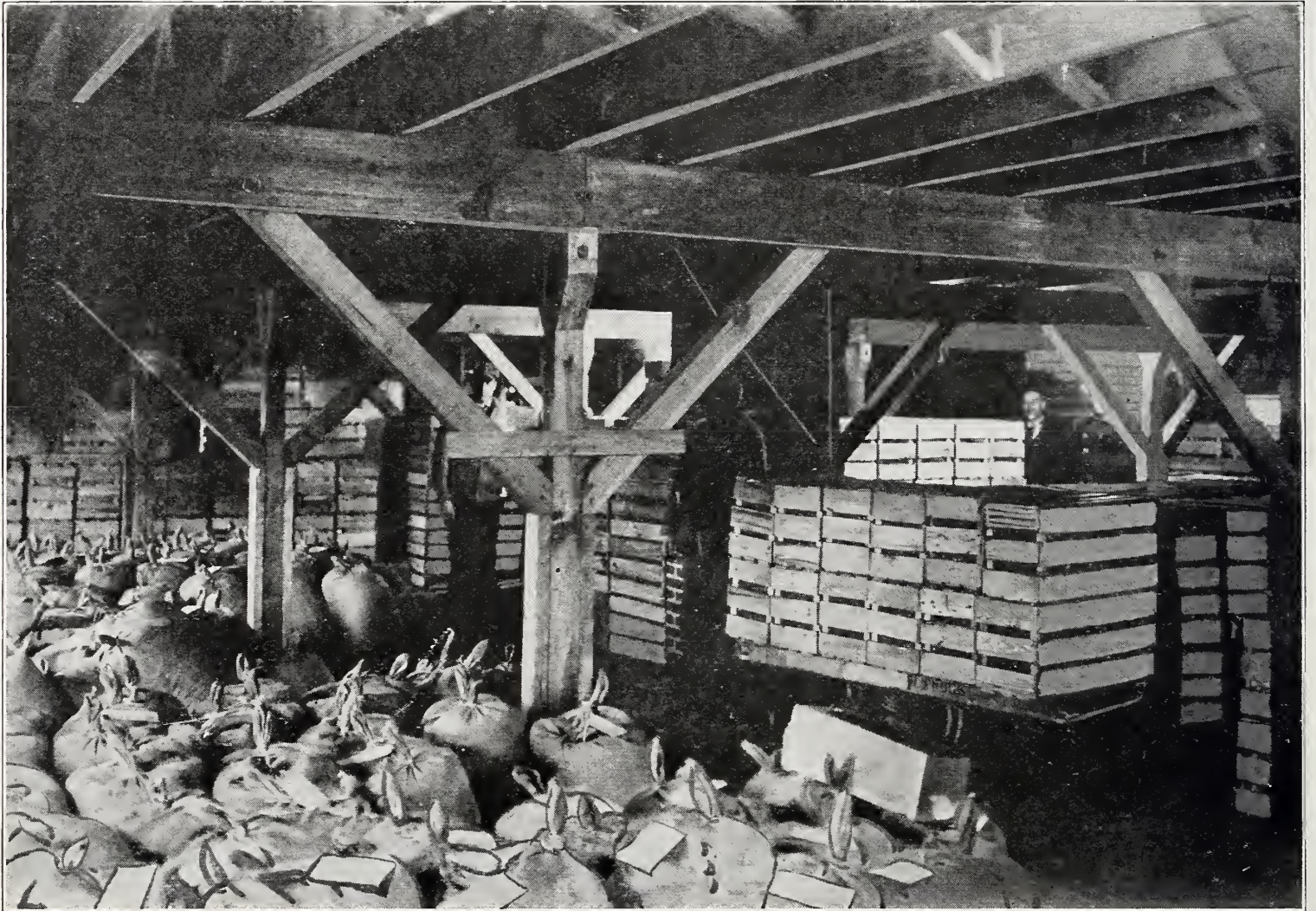


## Our 1919 Supply of Seed Corn

It is with great pleasure that we inform you that our 1919 crop of seed corn is far superior to any seed we have ever taken into our plant. The quality is excellent, the ears being well matured and the type better than we have had for several years.

The crop matured without a frost and our corn was all taken into our plant during the month of October.

While we have a large supply of this corn, we would advise that you order early for we have already placed a large supply of these orders and we expect the demand to greatly exceed the supply.



Corn Ready for Shipment

### What Varieties to Order

We urge our customers to buy a variety that will mature within their local growing season. We believe that much of the corn grown in Indiana, Illinois and Iowa is too late for the locality. Many farmers are inclined to select varieties yielding the largest ears. And these heavy-eared varieties, of course, require longer time to mature. On the other hand, the period of growing cannot be shortened, to any great extent, without reducing the average weight of the ears. The average farmer would be better off if he planted earlier maturing varieties.

### Adaptability — Acclimation

A great deal has been said of late in regard to adaptability and acclimation. Our own experience in regard to this has been that any well bred corn of strong vitality will do well in any part of the corn belt proper, if it is not too late in maturity. Every year we test out corn from other breeders in Indiana, Illinois and Iowa. If the corn is well bred, sound seed we get good results, providing it has been properly dried and housed.





## Ear Corn or Shelled Corn, Which?

We guarantee the same germination for our shelled corn as we do that in the ear. It will grow as many bushels per acre. We charge more for the ear corn, since it has to be handled by hand from start to finish to avoid shelling or scuffing up the ears. Besides, it costs nearly twenty cents more a bushel to pack the ear corn. You have our word that every bushel of both shelled and ear corn is taken direct from the field to the plant before hard freezing weather sets in.

### Prices

As regards our prices for this season, we wish to say that we do not anticipate any condition that will arise that would cause us to change our prices, but we wish to assure you that no change will be made after your order is accepted.



A Crate of Silver Mine

## How We Determine What Germination Percentage to Guarantee

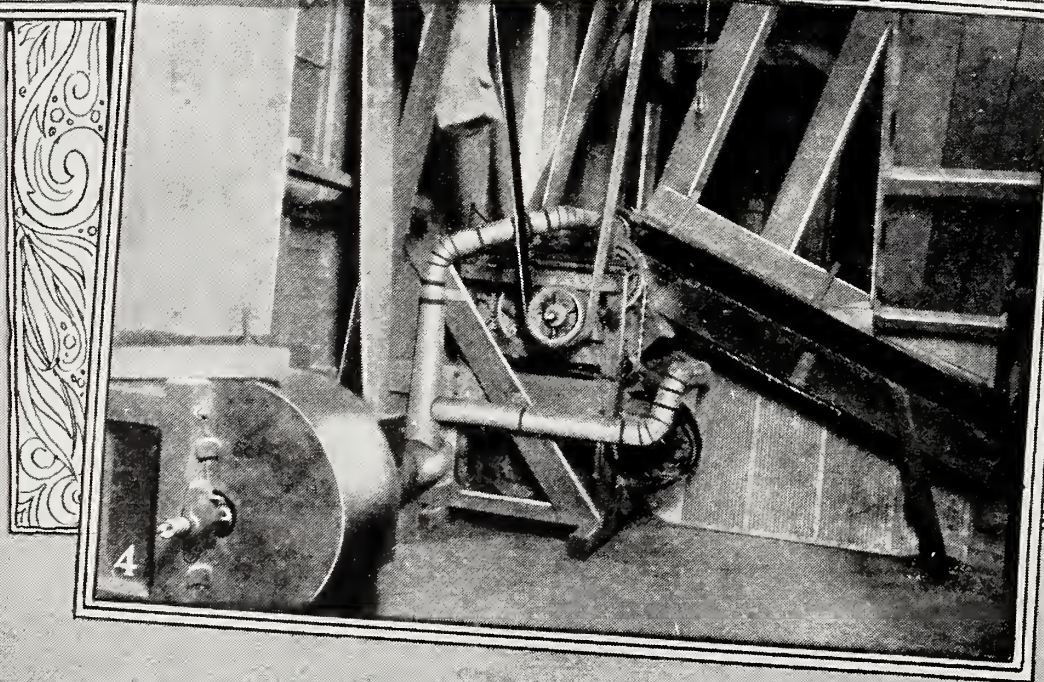
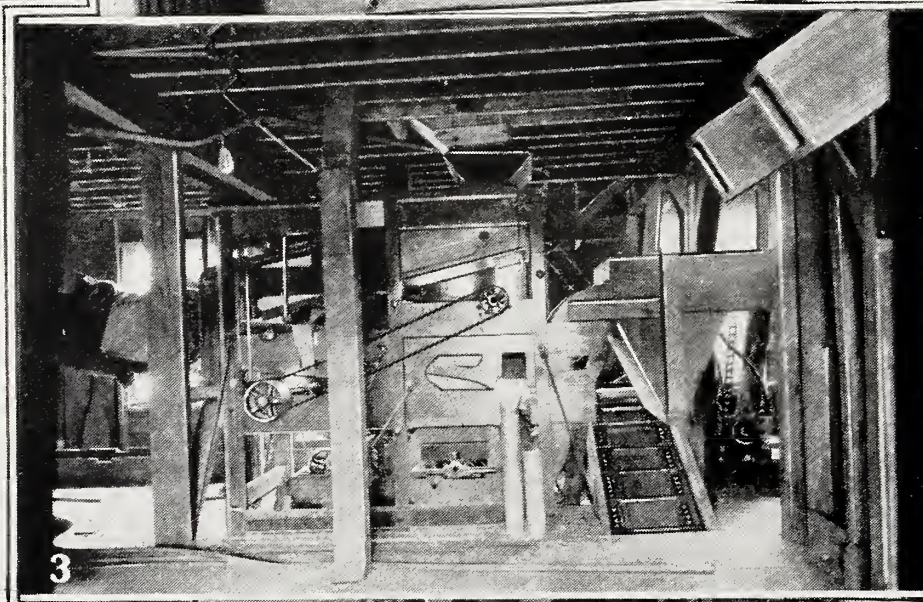
We do not place the guarantee on our corn without first making numerous tests of the different varieties of corn from all parts of our plant.

We are pleased to inform our customers that our tests for this year are running from 97% to 100%, varying somewhat as to varieties. We are making a guarantee this year of 95% or better. We always make our guarantee enough less than the tests to make ourselves perfectly safe.

If you wish to return corn for any reason, it must be returned by freight or else you must pay the express.



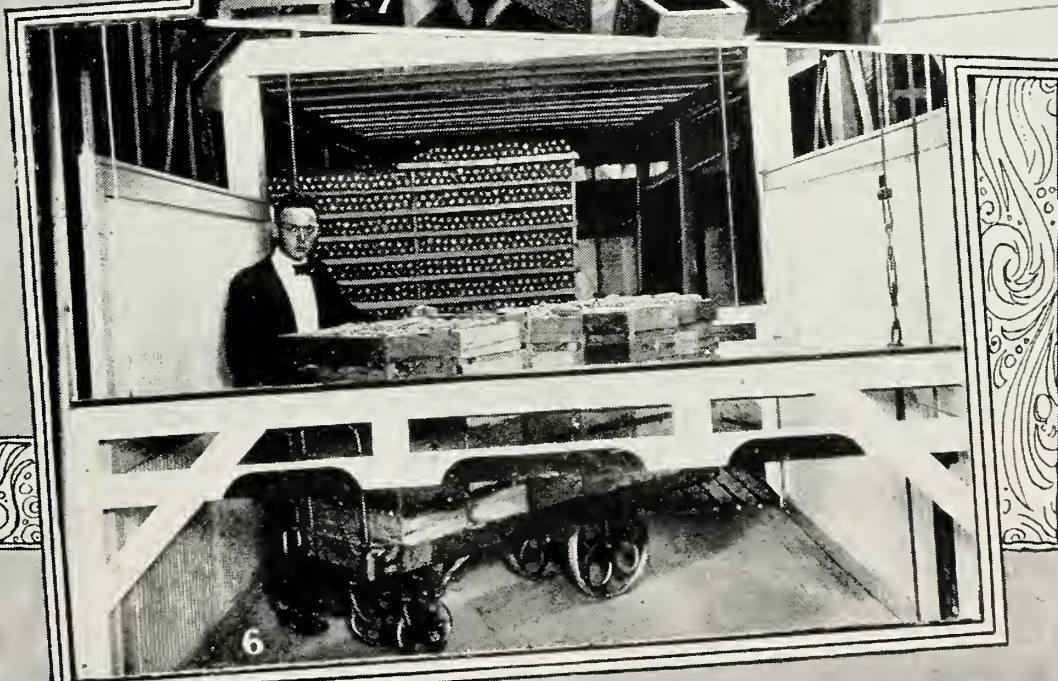
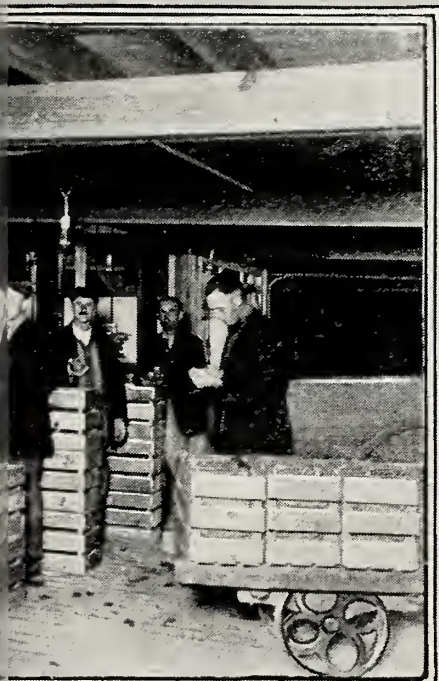
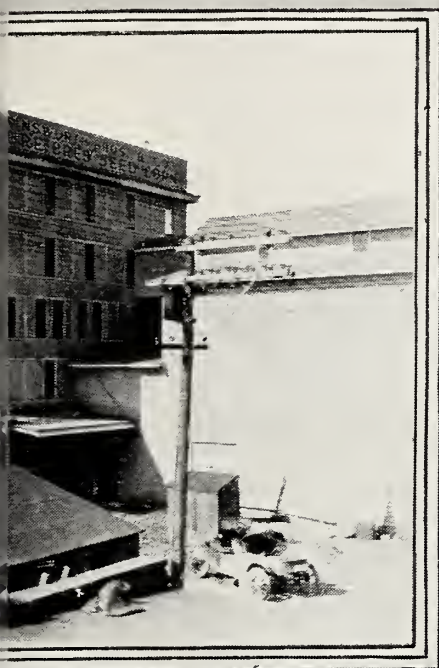
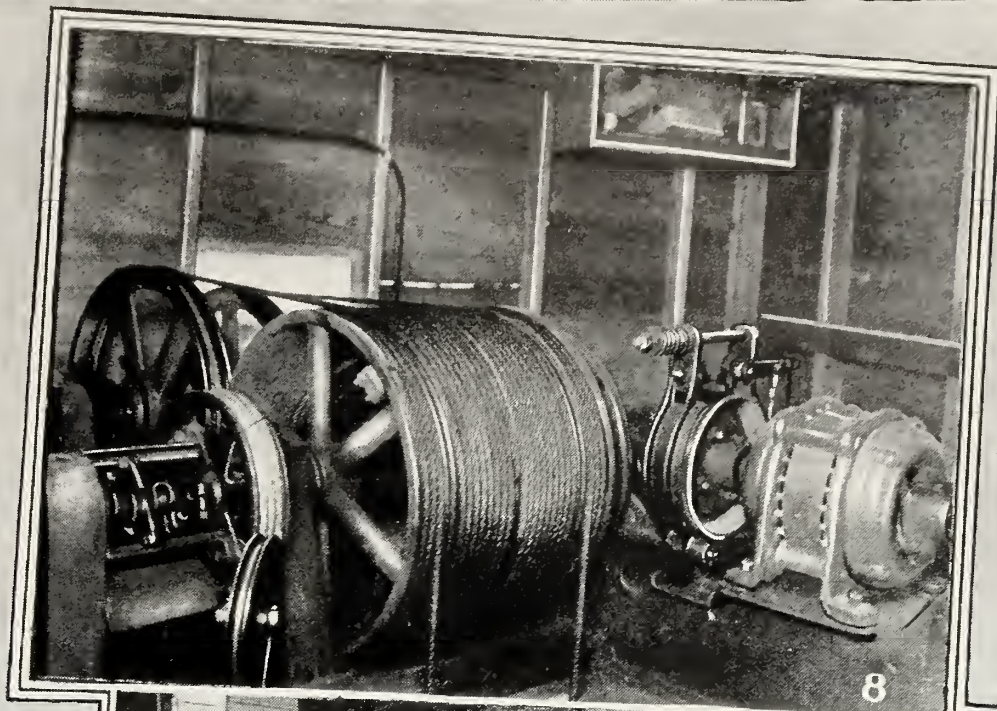
# INTERIOR OF MAMMOTH DRYING



1. View of plant. 2. Private office. 3. Corn grader; corn from this machine goes to the hand grader. 4. Sheller; we use a two-hole sheller as it does a better job of sorting and testing. 6. Freight elevator. 7. Nubbing room and the butts and tips removed. 8.



# VIEWS OF SEED CORN PLANT



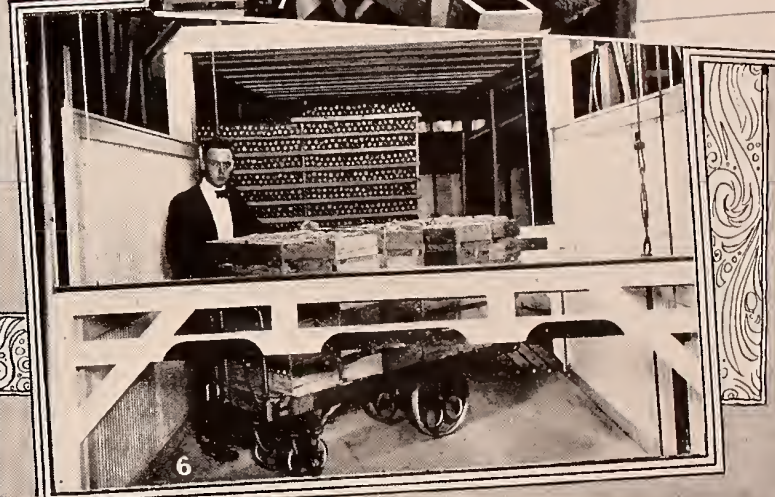
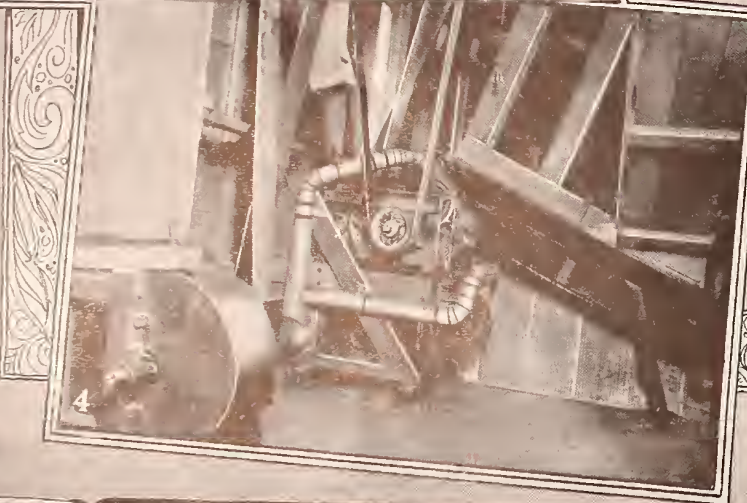
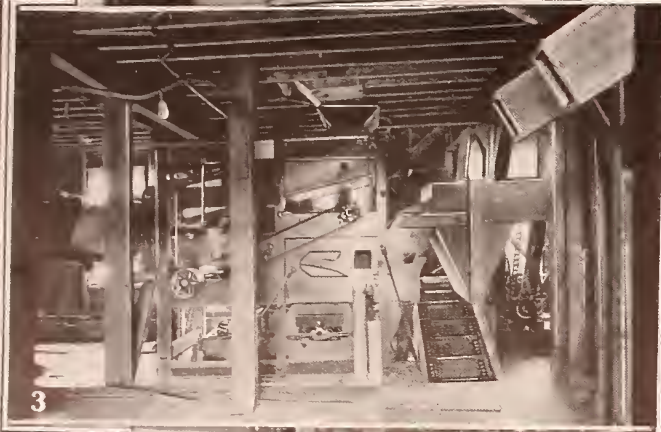
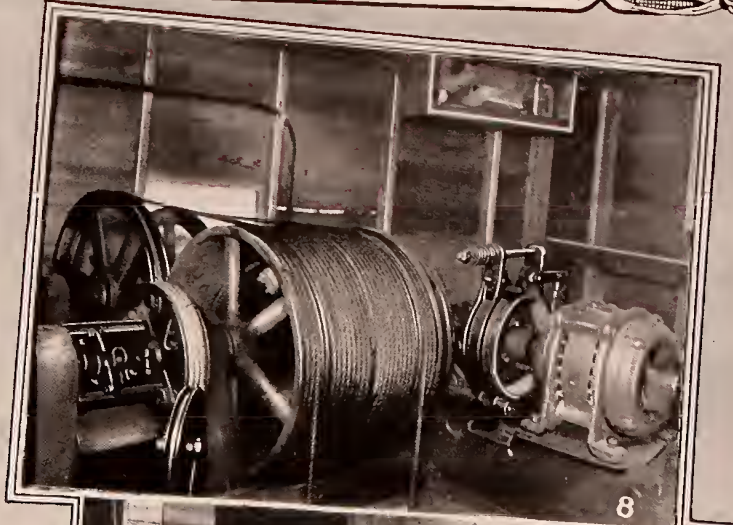
ne is more uniformly graded than is possible from any fan mill or  
crack the corn. 5. Taking corn from drying racks for final  
; every ear to be shelled is carefully examined in this  
ngine operating elevator, shown in Fig. 6.







# INTERIOR VIEWS OF OUR MAMMOTH SEED CORN DRYING PLANT



1. View of plant. 2. Private office. 3. Corn grader; corn from this machine is more uniformly graded than is possible from any fan mill or hand grader. 4. Sheller; we use a two-hole sheller as it does not crack the corn. 5. Taking corn from drying racks for final sorting and testing. 6. Freight elevator. 7. Nubbing room; every ear to be shelled is carefully examined in this room and the butts and tips removed. 8. Engine operating elevator, shown in Fig. 6.



## Reid's Yellow Dent

Reid's Yellow Dent is the latest maturing variety of corn we handle, as a rule being safe from frost in from 115 to 120 days. We cannot recommend this corn too highly if your growing season is sufficiently long to mature it.

Reid's Yellow Dent is perhaps the most popular variety of corn in the entire corn belt. The kernels are deep, every other row dovetailing together. Percentage of grain to the cob is unusually high on this corn. We have bred this corn to a medium rough type, as that is the type most desired by the farmers.

We recommend this corn as the best yellow corn for ensilage purposes. Our Reid corn will produce more bushels per acre than any other corn we handle, providing you have a sufficiently long growing season. But we wish to impress on our customer's mind that unless you are sure that you have the proper length of season we urge you to plant some of our earlier maturing varieties, as nothing cuts down your yield more than planting a corn that is too late for your locality.



**PRICES:** Ear corn in bushel crates, \$5.00. One bushel and up (sacks free), shelled and graded ready for planting, \$4.50; one-half bushel, \$2.50; one peck, \$1.50. One ear postpaid, 50 cents.

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### RESULTS WONDERFUL

Noblesville, Ind., Oct. 23, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

In reply to your letter of Oct. 21st, I am glad to say that the results from the Reid's Yellow Dent seed purchased from you last spring amounting to about thirty bushels was wonderful. Couldn't have asked for more. It matured early and the yield was splendid. It more than came up to my expectations.

Yours truly,

JOHN OWEN

### 80 BUSHELS PER ACRE

Somerville, Ohio, Oct. 27, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

In reply to your letter of the 20th, I wish to say that I found your Reid's Yellow Dent corn very satisfactory. I tested one hundred grains and every grain had a very strong sprout. The ears were very uniform.

Have only been husking two days but by weighing and counting the rows it will make close to eighty bushels per acre.

When in need of seed again, I will give you my order.

E. C. MENDENHALL



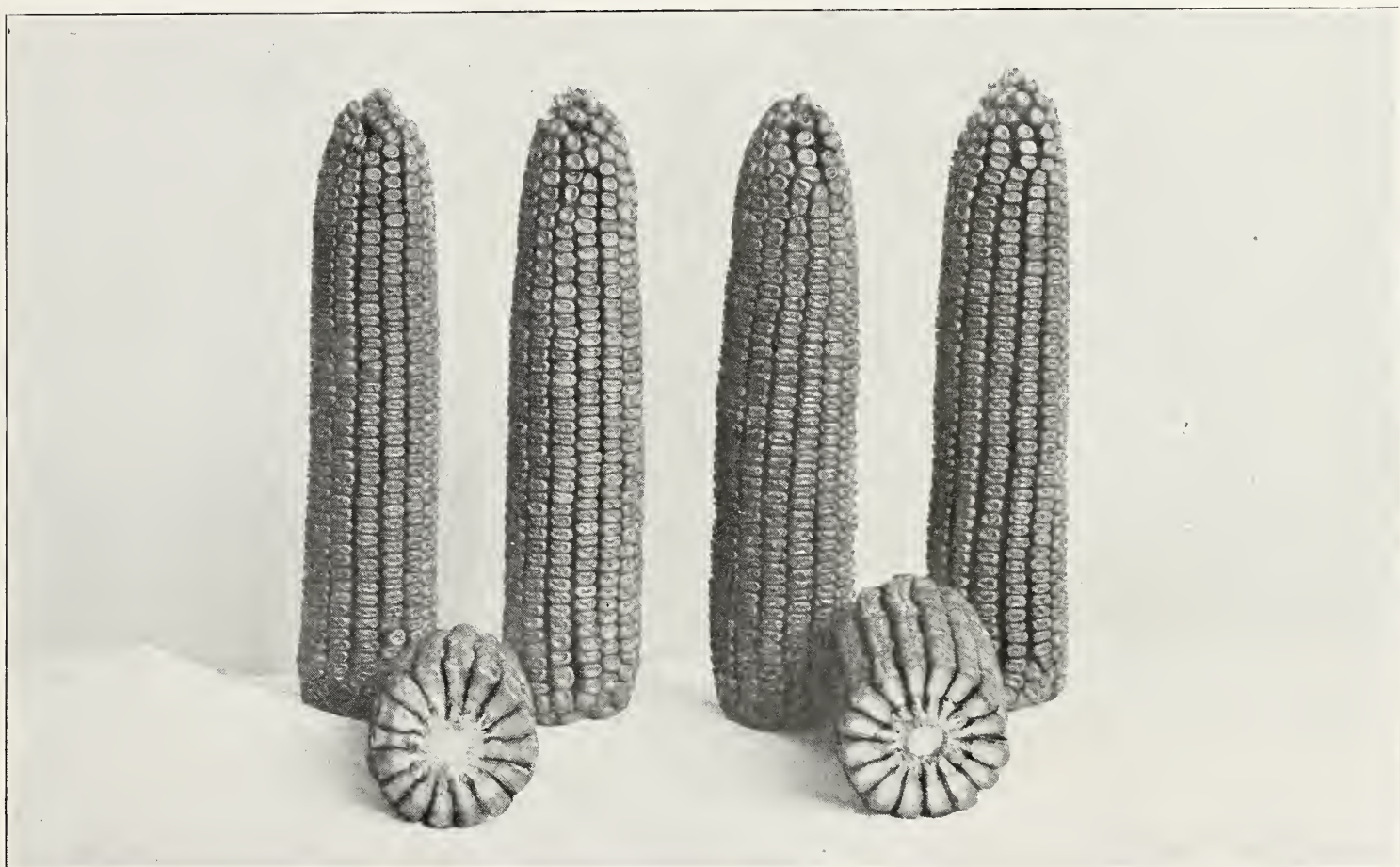


## Golden Standard Leaming

Leaming is the oldest variety of dent corn known. It was originated by J. S. Leaming, near Wilmington, Ohio, in 1826. Even at that early date, before modern corn breeding came into effect, it was noted for its fixed type.

We have bred this corn so that it is earlier in maturing than the common strains, maturing in from one hundred to one hundred and ten days.

Golden Standard Leaming is of a deep golden color, well filled at butt and tip. The rows of kernels are very straight and distinct. The ears range from seven to ten inches in circumference, from nine to eleven inches in length and will weigh from twelve to seventeen ounces. Stalks are from eight to ten feet high. This corn is a great favorite in dairying and cattle feeding districts and is well adapted to a wide range of country. Leaming corn does not become flinty as other varieties of dent corn, which is an advantage when used for feeding purposes. We also recommend it as an ensilage corn.



**PRICES:** Ear corn in bushel crates, \$5.00. One bushel and up (sacks free), shelled and graded ready for planting, \$4.50; one-half bushel, \$2.50; one peck, \$1.50. One ear postpaid, 50 cents.

### GOOD CORN TO TIE TO

Yorktown, Ind., Oct. 27, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Dear Sirs:

I gave the corn a fair test and find the early Leaming a splendid corn, large, uniform and early maturing. Altogether a good corn to tie to.

I am going to plant my entire crop next year from this variety.

Yours truly,

A. E. CLAY

### CORN SATISFACTORY IN EVERY RESPECT

Earl Park, Ind., Oct. 21, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

The Leaming seed corn which I purchased from you last spring proved to have perfect germination qualities and was perfectly satisfactory in every respect.

We are now husking the crop and, although we had a very dry season, it is making about fifty bushels per acre. I feel sure that I got a square deal at your house. I gladly and cheerfully recommend your wares.

Very truly,

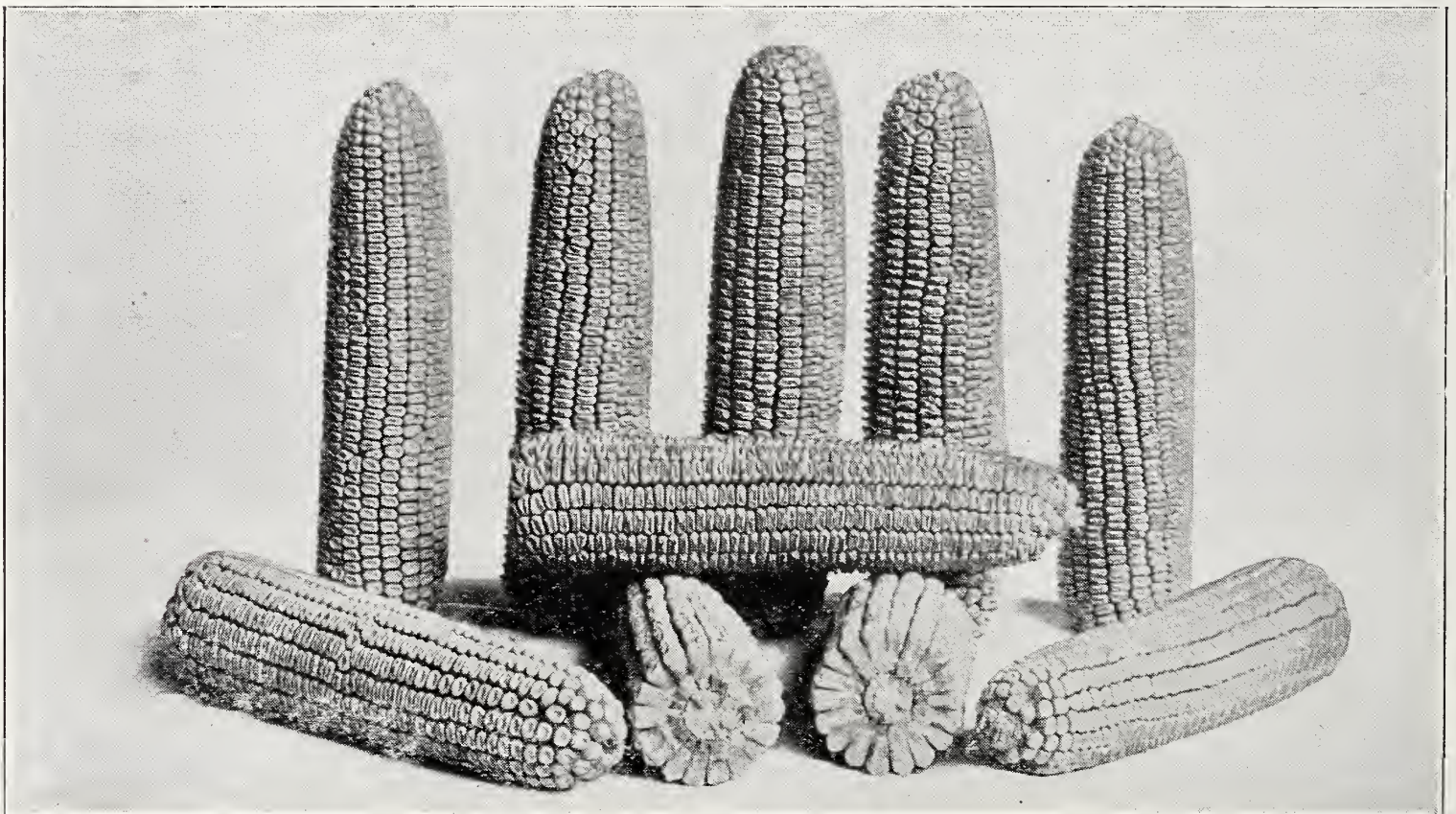
S. N. GEARY



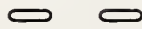
## Silver Mine The World's Best White Variety

Silver Mine corn is becoming more popular every year and it seems impossible to supply the demand for this splendid corn. This corn is also very popular in Iowa and is known as Iowa Silver Mine. It is the only white variety we handle.

This corn has many desirable features, the ears being well filled and the grains very close together. It is also an exceptionally good sheller. The stalks of this corn do not grow as tall as the Reid's Yellow Dent, nor is the fodder quite so heavy, and for this reason it will stand dry weather unusually well. This corn gives good yields even when planted on poor soil. Silver Mine will produce an ear when other varieties only send forth a shoot.



**PRICES:** Ear corn in bushel crates, \$5.00. One bushel and up (sacks free), shelled and graded ready for planting, \$4.50; one-half bushel, \$2.50; one peck, \$1.50. One ear postpaid, 50 cents.



### NO SMALL EARS TO BE FOUND

Orchard Lake Stock Farm  
Kentland, Ind., Oct., 1919.

Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

I planted fifteen bushels of your Silver Mine corn last year and it was the best corn that we raised. Your method of drying and caring for seed corn adds greatly to its growing qualities.

I sent my men to gather seed from the field in which your seed was planted, and the corn they brought in was so large, I was afraid to use it for seed, fearing it would take too long to mature. They returned to the field to get smaller ears, but said there were none to be found.

Wishing you the greatest success. I remain  
Yours very truly,  
JAMES HENDRY, Manager.

### SILVER MINE AHEAD AND BEST OF ALL

Sidney, Ohio, Oct. 22, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana  
Dear Sirs:

The seed corn I received from you last winter was fine. I planted sixty-five acres of Silver Mine within six days, the last three days of May and the first three of June, it being so rainy before.

I planted four different kinds of seed but the Silver Mine is ahead and best of all. I am going to plant more of it next year. The corn is more uniform and shows better selection on account of its being raised a little farther north. In fact it is far above my expectations.

Your system of handling seed is quite a boon for the country.

Respectfully yours,  
A. BRANDEWIE



## Ainsworth's Ninety Day

Our Ninety Day corn is a few days later than our Early Dent. The ears average about one inch shorter than Reid's Yellow Dent, the ears being very firm and solid and the grains set compactly on a very small cob.

In the breeding of this corn we have endeavored to combine early maturity with good yield. As a rule, early maturing corn is a poor yielder. Our Ninety Day corn, according to our experience, will yield within about 5 per cent of our other varieties when planted at the same time. This corn can be planted as late as June 10 in this latitude and still mature with Reid's Yellow Dent planted 15 to 20 days earlier, and will out-yield late maturing corn planted at that time, besides being out of the way of frost.

Our Ninety Day corn is especially valuable to the farmer of central Indiana and Illinois who wishes to follow corn with wheat, as it matures so early it can be husked out and the ground prepared for wheat. This corn is a special favorite to the stock man who wishes early feed. We consider this an ideal corn for the latitude of northern Illinois. We also urge the farmers of Kansas and Oklahoma to try this corn, as it matures before the drought sets in. For replanting, this corn is invaluable.



**PRICES:** Ear corn in bushel crates, \$5.00. One bushel and up (sacks free), shelled and graded ready for planting, \$4.50; one-half bushel, \$2.50; one peck, \$1.50. One ear postpaid, 50 cents.

### CAN'T SAY TOO MUCH

Union City, Ind., Oct. 25, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Sirs:

In regard to the seed corn I purchased from you, I am more than pleased. It will make at least eighty bushels per acre, and the germination was 100 per cent.

In fact I could not say too much for your Ninety Day variety.

Yours very truly,  
J. R. MANNING

### PROVED ENTIRELY SATISFACTORY

Noblesville, Ind., Oct. 22, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

In regard to the Ninety Day seed corn purchased of you last winter, it proved entirely satisfactory to us.

It was matured by the last of September and dry enough to crib. Will average about fifty bushels per acre in new ground field with a vast amount of stumps.

Yours very truly,  
S. C. & R. A. MOFFITT



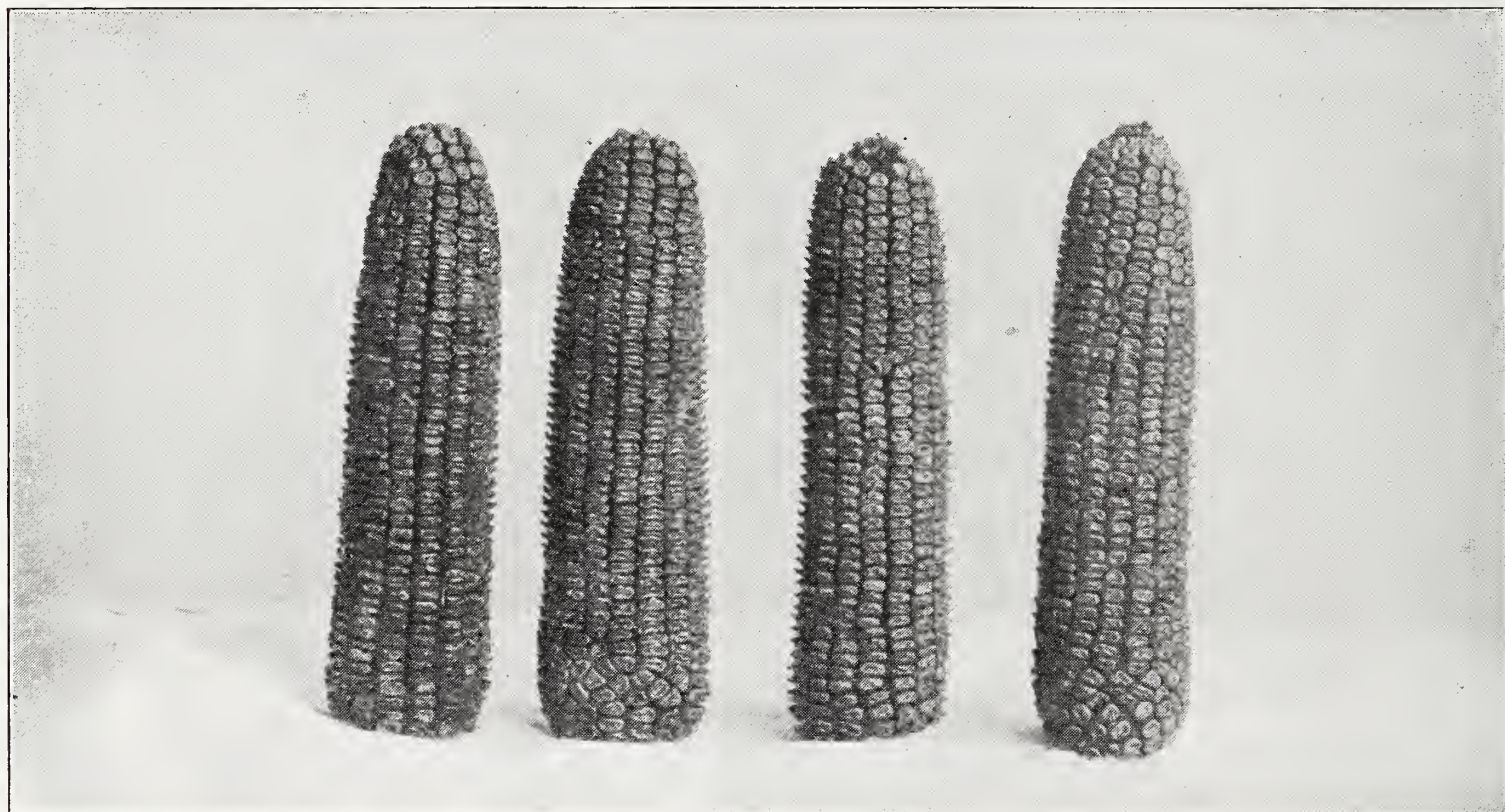
## Early Yellow Dent

Our Early Yellow Dent is from ten days to two weeks earlier in maturity than our Reid's Yellow Dent, a few days earlier than our Silver Mine and Ninety Day. This corn is similar in appearance to Reid's Yellow Dent.

We recommend this corn for Iowa, northern Indiana and Illinois. In fact, we recommend it to anyone who has found the regular Reid's Yellow Dent a little late for their latitude. The ears of this corn are not as large as the reid, but this loss can be about made up by planting a little thicker and thereby getting more ears.

The ears of this corn under ordinary conditions run from seven to ten inches long, with sixteen to twenty rows of compact grains set solidly on a small red cob. The stocks grow to a moderate height and the yield under ordinary conditions is from 40 to 60 bushels per acre. We cannot recommend this corn too highly for the purposes named, and we are sure that no farmer will make any mistake in planting it.

Early Yellow Dent is a fine ensilage corn for the northern farmers, maturing before frost and making a large yield. This corn is very popular among the eastern farmers. We especially advise this corn as an early feeder, as which it has few equals.



**PRICES:** Ear corn in bushel crates, \$5.00. One bushel and up (sacks free), shelled and graded ready for planting, \$4.50; one-half bushel, \$2.50; one peck, \$1.50. One ear postpaid, 50 cents.

— —

### VERY MUCH PLEASED

Noblesville, Ind., Oct. 22, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Dear Sirs:

The Early Yellow Dent seed corn I purchased of you last April produced good corn in old ground within ninety days after planting. I was very much pleased with the corn and I think every grain you sent me germinated.

There are some of my neighbors who want some of this corn for seed.

Thanking you, I am,

Very truly yours,

C. M. GENTRY

### NO IMMATURE CORN AFTER PURCHASING YOUR SEED

Crawfordsville, Ind., Oct. 26, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

The Early Yellow Dent seed corn with us has proved itself to be of exceptional merit, as an early maturing variety, ripening in ninety-five days from its first appearance above ground.

I had immature corn for several years until I purchased seed from Ainsworth Bros. & Co. This year all my corn is fully matured.

Very truly,

A. DORSEY



## Our Guarantee

You are given twelve days in which to test this corn. If you find it unsatisfactory in any way, return it to us, at our expense, within the above limit and we will refund the purchase price. Guaranteed germination 95 per cent or better.



View Showing Corner of Office

### CORN MAKING SPLENDID YIELD

Calhoun, Ky., Oct. 23, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

We purchased of you for planting in the spring of 1919 seed corn (Silver Mine and a yellow variety), and will say that, although we had a very hot, dry season, the corn, both white and yellow varieties have come fully up to our expectations. Especially does the white appeal to us because of its early maturity, as we have river bottom land which requires late planting and necessarily short time for growth and maturing. But this corn has fully satisfied us on this point as well as making a splendid yield.

The seed corn also was fully up to our expectation on germination as we had a splendid stand, so we wish for you for the coming season, a successful business, for we believe you justly merit same.

Sincerely,  
S. B. ROBERTSON

### GIVING PERFECT SATISFACTION

Wapakoneta, O., Oct. 30, 1919.  
Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

In regard to Ainsworth Ninety Day seed corn purchased of you, it has given perfect satisfaction in every respect.

It is well adapted to this climate, maturing with the earliest of the other varieties native to this climate.

It is a fine high ground corn.

Our neighbors have remarked that it is the best corn they have seen this year on high ground.

Our corn is not in the crib yet but we are going to have a fine crop.

We can highly recommend this variety of corn in this section in which we live.

Yours respectfully,

JACOB ROMSHE & SONS



# AINSWORTH-BOONE CO.

## BEST CROP HE EVER RAISED

Somerville, Ohio, Oct. 22, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

Last year was the first year I ever bought corn of your firm. The corn I purchased grew fine. I did not replant a hill.

As last year was such a bad year and your corn grew so well I felt sure you took good care of your seed, so I ordered again from you this year. The corn I received this year grew fine and again I did not have to replant a hill.

We have one of the best crops we ever raised. It generally takes about seventy acres to fill our two silos and this year it took a little over fifty acres.

Yours truly,

H. B. COLLOM

## 80 BUSHELS PER ACRE

Ambia, Ind., Oct. 27, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

In reply to your letter of Oct. 20, in regard to your seed corn will say, that I liked the appearance and grading of the same. I think my corn will produce twice as much as it did last year. I know some of it will make eighty bushels to the acre.

I think my corn matured better than my neighbors'.

Yours truly,

P. C. KULT

## DID BETTER THAN EXPECTED

Greencastle, Ind., Oct. 27, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

I received your letter a few days ago in regard to the seed corn you sent me in the spring. I was very well pleased with it. I think it is a good early corn. It did better than I expected on account of the hot, dry summer.

Yours respectfully,

J. F. LOVE

## YIELDED MUCH MORE THAN OTHER SEED

Oregon, Ill., Oct. 23, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Gentlemen:

Am more than glad to say that the seed corn which I purchased from you has always given perfect satisfaction.

The germination was all right. It grew a very hardy stock which yielded much more than home grown seed. This year it has matured perfectly and has yielded much more than any other seed I had.

I am more than glad to recommend it to anyone.

Respectfully,

E. H. KEARNS

## YIELDED BEST OF ALL

Woodburn, Ind., Oct. 25, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

I received your letter inquiring as to how the seed corn I purchased of you turned out. I planted one bushel of your Silver Mine corn the 7th of June and it matured early enough to cut so that I could sow wheat in the field this fall. The yield was the best of all.

I was perfectly satisfied with it. Be sure and send me your next catalog. I would like to try some of your Leaming seed next year.

Yours truly,

ERNST KAMMEYER

## SEED CORN WAS O. K.

Fowler, Ind., Oct. 23, 1919.

Ainsworth-Boone Co.

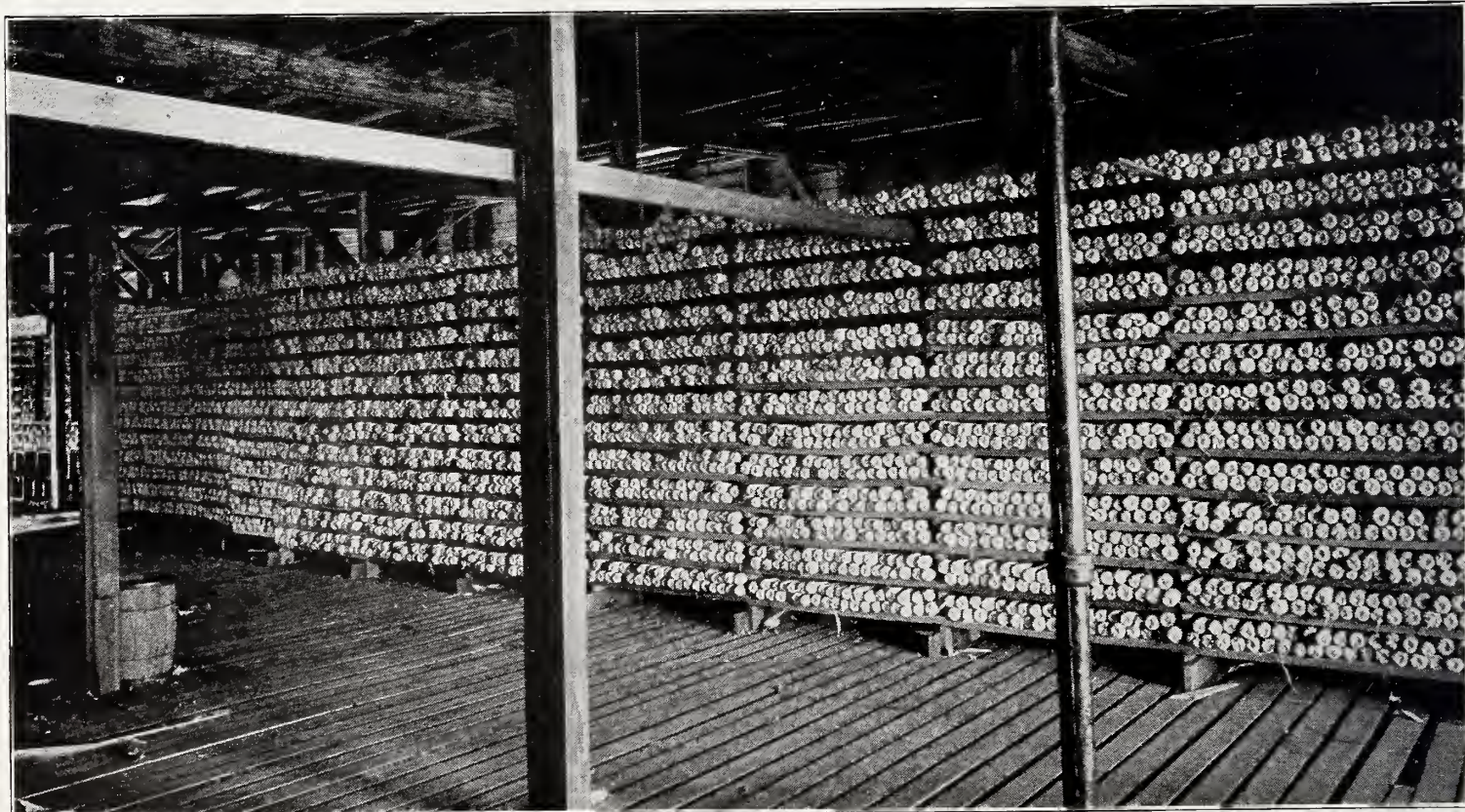
Kentland, Indiana

Dear Sirs:

The seed corn we purchased of you was O. K. We are well pleased with it. Have a good quality of corn but would have had better had we planted about one third less seed. We had too dry a season for thick corn.

Yours truly,

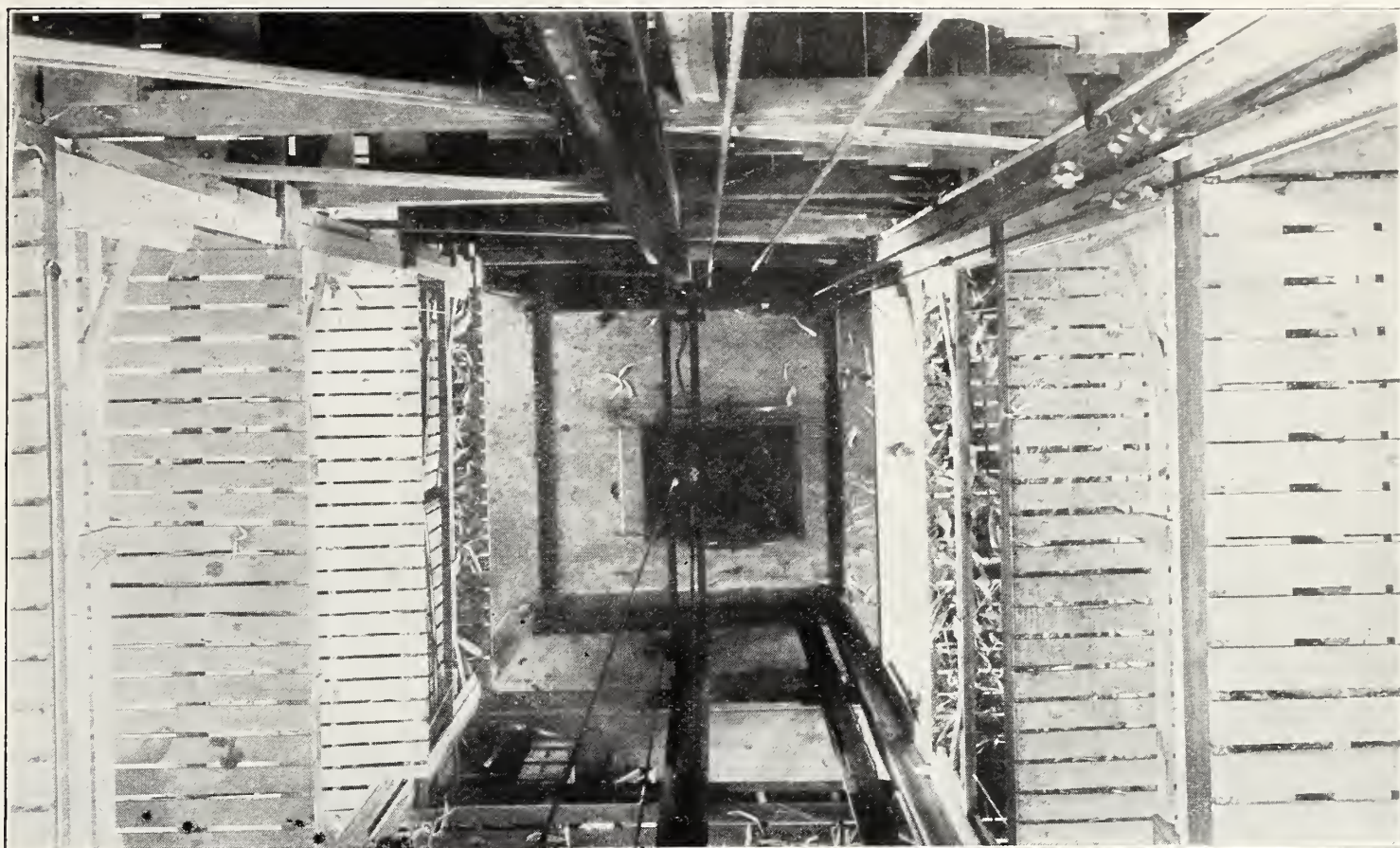
J. I. CHILDERS



Corn Placed on Drying Racks. It is Left Here Until Dry, Then Re-sorted and Tested



# AINSWORTH-BOONE CO.



View Looking Straight Down Our Elevator Shaft from the Roof. Note the Open Floors, Allowing Free Circulation of Air Through Building

## EVERY GRAIN GREW

Gasport, Indiana, October 22, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

I am very well pleased with my corn I raised from the seed I purchased of you. It was very hot and dry in this locality this summer and it did not have a fair chance, but it has matured and is ready to husk.

My father got some of your seed from me and under unfavorable circumstances with dry and hot weather, his corn will make fifty-five or sixty bushels per acre. My corn is not as good as I have sandy ground, but I have no complaint to make about the seed. Every grain grew.

H. M. HICKS

## BEST CORN IN NEIGHBORHOOD

Toledo, Ohio, Oct. 22, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana  
Gentlemen:

In answer to your letter of Oct. 20 with regard to seed corn for another year, will say that we want between five and ten bushels as your corn last year turned out very well this summer.

One of my neighbors tells me that it was the best corn in the neighborhood. We used about fourteen acres on our two silos and I can tell you we have some of the best corn we ever had.

Would be pleased to receive your catalog, quoting me prices and giving me the information I desire.

Yours truly,

R. E. ANSTED

## MATURING EARLY AND VERY SOLID

West Sonora Stock Farm,  
Camden, Indiana, Oct. 23, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Sirs:

We were thoroughly pleased with your seed corn last spring. It was graded uniformly and went through planter regular.

Our field will yield about sixty to seventy-five bushels per acre. It is maturing early and is very solid.

We highly recommend your seed corn in every way.

Yours truly,

CLARENCE NEWER

## MORE THAN SATISFIED WITH RESULTS

Kentland, Indiana, Oct. 30, 1919.

Ainsworth-Boone Co.  
Kentland, Indiana

Dear Sirs:

I feel that I should write you a few words in regard to the seed corn I purchased of you last spring. I am more than satisfied with the results. The grading is so that one can get a good stand and that is of great importance.

However, I think the greatest advantage in buying seed corn from you is the way it is taken care of during the winter season. I do not hesitate a minute to recommend buying seed from a reliable seed firm if you cannot give it the proper care at home.

I want to make special mention of the Silver Mine corn as I planted more of that than any other variety. It stood the drouth better than the yellow corn from the fact that it is making from 15 to 20 bushels per acre more. I had 15 acres that produced 1100 bushels. What more could you expect with scarcely any rain?

Yours truly,

WM. ARMOLD





## What Our Bankers Say

WARRENT MCCRAY, PRES.  
A. D. MORRIS, CASHIER.

J. V. DODSON, VICE PRES.  
C. M. HOLLOWAY, ASST. CASH.

GEO. H. HART, VICE PRES.  
W. H. DARROCH, COUNSEL.

**Discount & Deposit State Bank**

ESTABLISHED 1873

CAPITAL AND SURPLUS \$1,000,000

KENTLAND, INDIANA.



CAPITAL \$20,000  
SURPLUS \$25,000

**Kent State Bank**

KENTLAND, INDIANA

CARROLL C. KENT, PRESIDENT  
A. D. WASHBURN, VICE PRESIDENT  
ARTHUR A. BISHOP, CASHIER  
R. T. COVILLIN, ASSISTANT CASHIER

January 1, 1920

January 1, 1920

TO WHOM IT MAY CONCERN:-

It is with pleasure, that I recommend to the general public, the firm of Ainsworth & Boone, as being men of integrity and uprightness, and thoroughly reliable from every point of view.

They have recently erected in our city, what is probably the most complete and modern building of its kind, devoted exclusively to the business of handling and preparing seed corn for the market.

You can rest assured that any contracts entered into with the above named firm, will be carried out to the letter.

Yours very truly,

DISCOUNT & DEPOSIT STATE BANK

*Warrent McCray*  
President

(WTH:CO)

To Whom Concerned:

We are pleased to recommend to you the firm of Ainsworth-Boone Company, who are engaged in the pure-bred seed corn business in this city.

The above concern is located in the heart of the corn producing country. They are experts in their line and are financially responsible.

Yours very truly,

KENT STATE BANK

By *A. A. Bishop*  
Cashier.

AAB-C

## What Our Grain Dealers Say

W. F. STARZ & CO.  
FOWLER, IND.

WADENA GRAIN CO.  
WADENA, IND.

OTTERBEIN GRAIN CO.  
OTTERBEIN, IND.

DUNNINGTON GRAIN CO.  
DUNN, IND.

OFFICE OF  
**Kentland Grain Company**  
KENTLAND, INDIANA.

January 1, 1920

**HARLAN GRAIN CO., SUCCESSORS TO**

**McCRAY GRAIN CO.**

WHOLESALE GRAIN DEALERS

KENTLAND, IND. January 1, 1920

TO WHOM IT MAY CONCERN:

We heartily recommend the Ainsworth-Boone Co. as young men of sterling character and honorable in all their dealings.

I have personally known the Ainsworth family for many years and know them to be successful farmers and experts in the seed corn business. Mr. Boone, who is associated with them, is an honest, upright young man, and also an expert in this line.

We are confident that this firm is thoroughly reliable in every respect.

Very truly yours,

*W. F. Starz*  
KENTLAND GRAIN CO.

To Whom It May Concern:

We are indeed glad to recommend to the public the firm of Ainsworth-Boone Company of this place.

We find them to be experts in the selection and preservation of seed corn. We feel free to recommend them to anyone needing anything in their line.

They are financially responsible and are strictly honest and honorable in every way.

Yours very truly,

*Harlan Grain Co.*  
C. C. Harlan





## Appreciative Letters

Newman, Ill., Nov. 1, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

In regards to the seed corn I bought of you last spring I can say that I am exceptionally well pleased. It is of fine quality and nice size. We had a good season for good quality but from other corn I have seen I believe this is larger and will yield as good and better than the average under same conditions.

Very respectfully,

GERALD B. COFFEY

Colfax, Ind., Oct. 24, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

I was well pleased with the seed corn I purchased of you last spring. I had almost a perfect stand which matured as early as my own seed with larger ears.

Please place my name on the list for next year's catalog, and oblige,

HARRY WELLS

Irwin, Ohio, Oct. 27, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

The Iowa Silver Mine seed corn that I received from your company last spring grew exceptionally well and has matured into a fine field of corn, the best I ever raised in this field.

The Silver Mine is a deep grained solid corn, of a little earlier maturity than most yellow corn.

Yours respectfully,

HERBERT CRANDALL

Oct. 26, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

The seed corn I received from you was sure all right. I used the two and three plate and got it too thick. I counted the first row of four hundred hills and there was only one out.

Yours truly,

CHAS. J. BAKER

Parker, Ind., Oct. 25, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

The Iowa Silver Mine corn we bought of you has done extra well under the conditions. It was planted on poor soil and the weather being so dry, we did not expect a full crop, yet the yield was far greater than we expected.

Very truly,

SAMUEL E. THOMPSON

Peru, Ind., Oct. 22, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Gentlemen:

Replying to your favor of the 20th, we are now gathering corn from the seed we bought of you last spring. It is so far ahead of some of the other corn we planted, in "quality and quantity" that there is no way of telling it. We had too much dry weather for a heavy yield, but we are more than satisfied.

Yours very truly,

CANAL ELEVATOR CO.

Chrisman, Ill., Nov. 1, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

I bought seed corn of you last spring which was as good as I ever bought and when in need of seed will give you my order.

Farmers in need of seed could not do better than to purchase it of Ainsworth-Boone Co.

Yours truly,

JAMES L. CHESNUT

Frazeysburg, Ohio, Oct. 23, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

In reply to your letter about the seed corn I bought of you last winter. The appearance and grading of the corn was fine. I planted May 28 and cut Oct. 10. My corn will yield about 75 or 80 bushels per acre, the best in this community.

Respectfully yours,

ROBERT ASHCRAFT

Linton, Ind., Oct. 22, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

The seed corn I received of you gave good results. It made larger and better corn than I ever planted, with finer color and more solid ears. Also had a perfect stand.

Yours respectfully,

JOHN KLINT

Hadley, Ind., Oct. 22, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

I raised a fine crop of corn from the seed I bought of you. I think it all grew and matured early. It is all ready to crib. Am well pleased.

Yours truly,

JOHN G. SHELTON

Evansville, Ind., Oct. 23, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Gentlemen:

I found your seed corn of excellent quality. The first of the season was very wet and I did not plant until June 7th. We had a very dry August, but I have 60 bushels to the acre of corn, well matured and of fine quality.

Very respectfully,

O. H. HAWKINS

Farmersburg, Ind., Oct. 25, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

The seed corn we bought of your firm has given good results. It has been a hot, dry summer through this section but I think our corn will make 55 or 60 bushels per acre.

Yours truly,

JOHN JOHNSON & SON

Tipton, Ind., Oct. 27, 1919.

Ainsworth-Boone Co.

Kentland, Indiana

Dear Sirs:

In regard to your letter of Oct. 20 will say that in the way of maturity and yield our corn from seed purchased of you is above the average in our neighborhood.

Yours sincerely,

J. J. ALTHERR



# *How to Order*

## **Write Plainly**

Kindly write your name, address and order carefully so there will be no mistake. For our convenience use order sheet in catalog.

## **Order Early**

We have a very fine lot of seed corn but we advise that you order early, especially if you wish early corn. A large per cent of our corn is early corn, but owing to the fact that a large number of farmers had to plant later maturing corn than they preferred, we expect an unusual demand for this corn. If you can place your order before the latter part of February we believe that we will be able to give you your choice of varieties. Our guarantee for the season will be 95 per cent or better. If you place your order early we will gladly store it for you until you want it shipped.

## **Our Financial Standing**

We refer you to the Discount and Deposit Bank or the Kent State Bank, both of Kentland, Ind. Or we would refer you to any business or professional man in Kentland. (See Bankers' Letters.)

## **Damaged or Lost Shipments**

If your shipment is in a damaged condition, or part of it missing, have your agent note extent of damage or amount missing on Paid Freight Bill, send this to us and we will adjust matters for you.

## **Shipment of Orders**

Your order will be acknowledged by us the same day received, and unless otherwise instructed will ship it out within a week. Our shelled corn is shipped in strong sacks and the crate corn in substantial crates, both of which are furnished free. If there is no freight agent at your station the shipment must be prepaid.

## **Our Location**

For the benefit of our many out of town customers we wish to instruct them as to our location. We are located directly across the street from the Pennsylvania station and two blocks east and two south of the New York Central station.

### *Address*

**AINSWORTH-BOONE CO.**  
**KENTLAND, IND.**



# A Summary of Facts

## Concerning

# Our Pure Bred Seed Corn

---

WE are seed corn specialists. We handle no other seeds.

OUR plant is the most modern and best equipped seed corn drying plant in the United States. Our building is absolutely frost proof and contains about three hundred windows and doors which may be thrown open in good drying weather.

WE take in no corn after freezing weather sets in. All seed shipped by us has been dried and housed in our plant. When we are sold out all money is refunded and no crib corn substituted.

OUR corn is grown only on land which is best adapted for growing sound, prolific seed. KENTLAND has long been noted for its seed corn, its well drained, sandy, brown silt loam maturing corn to perfection.

WE are breeders of corn and all varieties are kept up to high yielding standards by "ear to row" breeding plots and careful selection.

ONLY the select ears are used for seed. All corn unfit for seed is culled out, then dried and hauled to the elevators.

ALL crate corn is placed on racks, thus assuring perfect drying and a seed of high vitality and perfect germination.

WE absolutely guarantee all corn shipped from our plant. A germination guarantee is on every tag and our "money back" agreement goes with every bushel of seed shipped from our plant.



